

## The intangible index in bank management

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### Abstract

**Purpose:** Our research objective is to perform a descriptive analysis of the information on intangible assets disclosed by Spanish banks indexed on the IBEX 35 as a step prior to the creation of which allows us to eventually create a specific disclosure index for this type of content during 2010-2012, the most critical years of the crisis in Spain.

**Design/methodology:** In a first section of the methodology, it has been carried out a content analysis using five categories that cover all the terms that were considered the most relevant in the literature on intangible assets: concepts of intellectual capital, human capital, structural capital, relational capital and usefulness of information. This information has been the basis for the design of an index by categories and global as a second part of the methodological design.

**Findings:** Our results found that the disclosure level of Spanish financial entities in terms of intangibles is reduced with an aggregate index of intangible assets of 0.2698 (between 0 and 1). Although, within the categories proposed it can be highlighted the priority role of the usefulness information index followed by the relational and human capital indexes.

**Research limitations/implications:** The study focuses on 2010 to 2012, which conditions and justifies the results obtained for a period of crisis such as the one analyzed.

**Practical implications:** Our results confirm that the financial entities have not bet for the use of the disclosure of information on intangibles during the crisis despite their potential value in order to guarantee a competitive business performance.

**Social implications:** Managers of financial institutions may have a comparative vision of the disclosure of intangibles and adopt future disclosure policies that consider the value of this information.

**Originality/value:** As the main contribution, this paper incorporates the results of a specific index on intangibles (both globally and specifically for 5 categories) for financial institutions. Our results open future lines of research that analyze why not use this information for competitive purposes and, specifically, to gain confidence in a context as difficult as that experienced in the years of crisis studied.

**Keywords:** Intangible assets, Voluntary disclosure, Banks, Content analysis, Index, Human capital, Relational capital, Structural capital, Usefulness and information

**Jel Codes:** G21, C43

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## 1. Introduction

Banks are a type of organization where voluntary disclosures is a relatively unknown practice, despite persistent social demand for transparency due to the unease that arises after an economic crisis (Kohlbeck, 2004; Bravo, Abad & Trombetta, 2009; Abdifatah & Mubaraq, 2012; Chen, Danbolt & Holland, 2014; Ferreira, Ribeiro, Gomes-Rodríguez & Muñoz, 2017). They are considered responsible, to high degree, for the recession and, for this reason, additional information is required to explain their behaviour not only on an economic level but also from an ethical point of view. Following Ferreira et al. (2017), the financial turbulence in this sector is a key issue to managing information, transparency, and reliability as a way to obtain trust and security.

In this context, this paper was focused on information voluntarily disclosed by these financial institutions to respond to the social information demands made by society. Specifically, we define our efforts on intangible assets, elements considered by literature to be strategic keys to success and company competitiveness. In fact, according to the Global Intangible Financial Tracker report (GIFT) (Brand Finance, 2017), the growth of the global value of intangible assets has reached a percentage of 47% of the total value of these organizations. This figure added to the reduced presence of these assets within the statutory accounts to explain the use of the voluntary disclosures as a form of accountability (Cañibano, García-Meca, García-Osma & Gisbert, 2009; Tracy-Anne, Stratford & Clark, 2014).

The disclosure of intangible assets is used in the banking sector by interest groups to exceed legal requirements and to provide additional data on the structure and composition of the intangible estate (Bamber & McMeeking, 2010). Chen and Pan (2011) also suggest that its management, due to its complexity, requires greater transparency and reliability to protect its interest groups, where both financial and non-financial account information plays a key role (Kohlbeck, 2004; Lopes, 2010; Shakina & Molodchik, 2014). The GIFT (2017) report even pointed to the Spanish banking sector for holding first place in the sector with regard to the volume of hidden intangible assets. This explains why the disclosure policies of our banks must be analysed and managed in an effective manner, this being an information gap that we intend to cover.

Some recent analysis of disclosure of intangible assets in financial institutions can be found in the following papers. Ferreira et al. (2017) analysed the Portuguese bank's policies regarding the disclosure of intangible assets in annual reports and corporate websites, and concluded that the former hold more information of this kind. Munthopa (2013) studied the scope of the voluntary disclosure of intellectual capital of commercial banks in Malawi. Rodríguez, Fuentes and Sánchez (2013) created a client, community, employees, and environment information indexes as well as other comprehensive information during the period of 2007-2010 in Spain. Haji and Mubaraq (2012) analyzed the disclosure of intellectual capital within Nigerian banks during the period of 2006-2009. Also Herrera and Macagnan (2016) focused on the banking sector by creating an index of these assets, albeit for a time period prior to the one we set out to review, 2006-2011, in Spain and Brazil, as well as Panama in another similar work (Herrera & Macagnan, 2012).

Our research objective consists on conducting a descriptive analysis on intangible information disclosed by Spanish banks listed on the IBEX 35, that allows us to eventually create a disclosure index specific to this kind of content by aggregating the gross results summary (Holsti, 1969), more easily understood and globally comparable. This study contributes to the research in voluntary disclosures of intangible assets in financial institutions for two reasons. In first place and unlike the observations focused on the annual report, our study revises all known sources of primary information, which expands the range of documents and avoids all weaknesses resulting from using this report exclusively as a source of “non-financial” information (Castilla & Ruiz, 2017). Secondly, we must indicate that incorporating the period 2010-2012 of full economic crisis justifies

the “non-financial” disclosure policy that are of special interest for these years when analysing accountability. Previous papers have analysed the target population group, but for periods that were less turbulent than the years studied, in which the crisis was in full swing and demands for transparency by financial institutions were continuous and persistent.

Regarding the methodology, this study has analyzed the intangible assets disclosure policies during 2010-2012 by 5 categories: concepts of intellectual property, human capital, structural capital, relational capital and information usefulness, at the same time, aggregating these to the global index of the disclosure of intangible assets that outline the disclosure policy of these entities in a single value. In this way, we can reach conclusions on the trends observed and create a long-term corporate vision (Vandemaele, Vergauwen & Smith, 2005; Blaise, Carson & Phillips, 2008; Abdifatah & Mubaraq, 2012; De Silva, Stratford & Clark, 2014; Tracy-Anne et al., 2014).

The results have allowed us to quantify the aggregated index for the studied period at 26.98%, a level that has remained constant through the studied years, supporting the idea that there is a constant intangible asset disclosure strategy. On the other hand, it must be stated that stability has continued at different calculated partial rates. There are significant differences in their value that ranges from values close to 20% for two of these partial indexes -intellectual capital and structural capital index- to values above that of 40% for the index that is mostly present in the intangible asset policy of these banks, the information usefulness index. The latter has been incorporated as a novelty in this paper.

Finally, we must indicate that the structure of our work is as follows: we will immediately focus on reviewing the use of indexes in the field of the disclosure of intangible information. In the third section, we focus on outlining how our research has been based on a methodological point of view, the kind of index chosen and the primary explanations and comments regarding its calculation. In the fourth section, we outline the calculation of partial indexes and the aggregated index, which is the final goal of this research. In the final section, we will review the most relevant conclusions, the limitations observed and future actions that could be carried out in this line of research.

## 2. Literature review: The intangibles indexes

The use of indexes for intangible disclosures has captured the attention of academics for years. It includes both specific studies regarding the requirement of the mandatory information on these assets, fundamentally the NIIF 38 Standard Intangible Assets (IASB, 2004) (Teodori & Veneziani, 2010; Ragini, 2012; Devalle, Rizzato & Busso, 2016), as well as those within a wider vision of all those intangible assets that escape recognition in the accounting books. “Though the construction of an index, the level of intangible disclosure and the concern of companies regarding these elements can be outlined” (Teodori & Veneziani, 2010, pp. 4). Continuing the important line of work that has already been started by classical authors such as Williams (2001) and, more recently, by authors such as Ferreira et al. (2017), in Table 1 it has been incorporated the most relevant aspects of this topic.

Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
Ferreira et al. (2017)	28 banks in Portugal and 25 banking administrators	Unweighted banking sector disclosure index  Dummy variable	Construction of an intellectual capital index. Differentiate between the annual reports and corporate web intangible assets disclosures.	The scale of intellectual capital disclosures is greater in the annual reports than the corporate websites of the Banks and the most disclosed categories are human and structural capital. Relational capital is the most disclosed category on websites.

Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
<b>Lim, White, Lee and Yuningsih (2017)</b>	28 biotechnological Australian companies quoted in 2003, 2006 and 2010	Weighted disclosure index for the internal capital, external capital, and human capital  No dummy variable	Measurement the quality of the disclosure of voluntary information of intellectual information.	The quality of the voluntary disclosure of internal and external capital diminishes over time, using as a basis of comparison the first year of study, 2003. The disclosure of lesser quality was of human capital, and that of greater quality was of internal capital.
<b>Sharma and Kaur (2016)</b>	11 Indian companies for the period between 2012-2013	Unweighted banking sector disclosure index for internal and external capital and that of employee competition.  Dummy variable	Examine the scope of the disclosure of intangible assets in annual reports and on websites according to category, element, sector, and size.	The intangible asset reports are reduced and narrated. The category with the highest level of disclosure was internal capital, followed by external capital and the employee competitions.
<b>Tejedo (2016)</b>	23 companies trading on the IBEX35 for the period of 2004-2008	Unweighted banking sector disclosure of intangible assets.  Dummy variable	Explore the quantity of disclosed intangible information.	The most disclosed intangible assets are the philosophy of management of the company and corporative culture. It has been detected that the enterprises disclose more data on their intellectual capital within the sustainability reports
<b>Herrera and Macagnan (2016)</b>	29 banks in Brazil and in Spain for the period between 2006-2011	Unweighted banking sector disclosure of structural organizational capital.  Dummy variable	Analyze the characteristics that motivate representatives of structural organizational capital to voluntarily disclose intangible information.	The large, older and more profitable Banks voluntarily disclose more information about their structural organizational capital.
<b>Gorgan and Gorgan (2014)</b>	14 companies trading in the Bucharest stock market	Unweighted disclosure index on the level of disclosure of intangible assets in general.  Dummy variable	Analyze the level of disclosure of companies in compliance with the requirements of the IAS 38 regulation.	A significant level of non-compliance with NIC 38 was revealed. It has been observed a positive moderated association between the scale of disclosure according to the requirements of NIC38 and the reputation of the auditor.
<b>Tejedo (2014)</b>	23 companies trading in IBEX35 in 2008	Unweighted disclosure index for structural, relational, and human capital.  Dummy variable	Describe the evolution between the quantity and quality of voluntary information disclosed on intellectual capital.	The category where the most information was disclosed was relational capital and human capital, highlighting a predominance of disclosure of items related to the profile of employees and has not undergone significant change during the period studied.

Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
<b>Bellora and Guenther (2013)</b>	51 European companies	Unweighted disclosure index for innovation capital.  No dummy variable	Examine the characteristics of the disclosure of innovation capital and analyze the relationship between this and the industry, location, and implemented disclosure policies.	An average of 29.12 items of innovation capital for intellectual and industry capital, the size of the company, location, and implemented disclosure policies that drive the amount of information disclosed was revealed.
<b>Kumar (2013)</b>	74 Asian companies quoted in the US in 2007.	Unweighted disclosure index: quantity and the manner in which data is revealed.  No dummy variable	Analyze the role of certain structural variables in the disclosure of intangible assets.	It was found that large companies with property dispersion and a low level of debt were the ones that disclosed the most of this kind of information.
<b>Rodríguez et al. (2013)</b>	336 financial entities of credit and deposit in Spain from 2007-2010	Unweighted disclosure index of responsibility of clients, community, employees, and environment.  No dummy variable	Analyze the disclosure of social and environmental information of Spanish financial institutions.	The heterogeneity of the disclosed information stands out. Social institutions disclosed information about clients and community while, in general, the most disclosed categories are community and environmental.
<b>Munthopa (2013)</b>	5 commercial Banks quoted and not quoted in Malawi in 2011	Unweighted disclosure index for internal, external and human capital.  Dummy variable	Analyze the reach of disclosure of voluntary information on intellectual capital within the annual reports of the commercial banks in Malawi.	80% of the banks analyzed disclosed intellectual capital from the three analyzed categories, the disclosure of internal capital standing out, followed by external capital and, in last place, human capital.
<b>Haji and Mubaraq (2012)</b>	20 Nigerian banks during 2006-2009	Unweighted disclosure index for internal, external and human capital.  Dummy variable	Longitudinally examine the intellectual capital disclosures of Nigerian banks after the restructuring of the banking sector.	The disclosure of intellectual capital moderately increased during the study period. The category that was most disclosed was human capital.
<b>Herrera and Macagnan (2012)</b>	39 banks quoted on the capital markets in Panama, Brazil, and Spain during 2006-2011	Unweighted disclosure index of human, technological structure, organizational structure capitals and social and business relational capital.  Dummy variable	Analyze the level of transparency between intangible information in the annual reports published on corporate websites.	A significant difference between the level of publication of annual reports on the websites of companies quoted in Panama compared to that of Spain and a little more to those quoted in Brazil.
<b>Ragini (2012)</b>	100 Indian companies, 60 Japanese companies, and 100 US companies that included in Fortune Global 500	Unweighted disclosure index on intangible corporate disclosures.  Dummy variable	Analyze the quantity of information of disclosed intangible assets and find differences between according to country.	An increase of disclosure of intangible assets was revealed, especially in the case of Japanese companies. The Intellectual Property Rights, kindness and other intangible assets, displayed a high increase in five studied years by the enterprises in the analyzed countries.

Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
<b>Chander and Mehra (2011)</b>	243 companies of BT-500 ranking in Indian	Weighted disclosure of: human, external, internal capital, notes of intangible assets and mandatory disclosure requirements.  No dummy variable	Analyze the level of disclosure of intangible assets.	A greater amount of disclosure is discovered for external capital category. The information on intangible assets is not organized and is not systematic.
<b>Kang and Gray (2011)</b>	Top 200 entities quoted in emerging countries in 2002	Unweighted disclosure index on global intangible assets.  Dummy variable	Analyze the content and relationship of variables that can be explained.	They find that companies that are actively committed to disclosing their intangible assets and are key variables when explaining the implementation of these practices: IFRS/GAAP, kind of industry and the book/market-value ratio.
<b>Oliveira, Rodríguez-Lima and Craig (2010)</b>	42 reports on sustainability published by Portuguese company in the BCSD website.	Weighted disclosure index on intangible assets: strategy, processes, technology, innovation, research and development, clients and human capital.  No dummy variable	Study the voluntary disclosures of information about intellectual capital in the sustainability reports of Portuguese companies.	The disclosure of intellectual capital information is found within corporate sustainability reports that show a higher application scale of the Global Reporting initiative.
<b>Rodríguez, Gallego and García (2010)</b>	117 companies quoted on the Madrid Stock Exchange.	Unweighted disclosure index on clients, community, employees and environment.  Dummy variable	Analyze the online strategic information disclosure policies and determine explanatory factors.	The sectorial concentration in the disclosure of strategic information on the Internet is contrasted with a potential secondary effect of the use of this information to reduce the political costs incurred by companies.
<b>Teodori and Veneziani (2010)</b>	Companies quoted in: S&P Mib (40); Star (54) and TechStar (22) from 2005-2006.	Unweighted disclosure index on intangible assets according to IFRS 38.  Dummy variable	Analyze the disclosure of intangible assets as well as the differences between these according to whether they belong to a specific quote index.	No significant differences exist between the disclosure according to index type and the level was found to be low.
<b>Bravo et al. (2009)</b>	35 companies quoted on IBEX 2000-2004	Quantity, dimension and quality index.	Analyze whether the type of index affects the amount of information disclosed.	The impact the index type on the analysis of the disclosed information is no trivial matter. The role of quantity in the proxy of the quality of the disclosed information.
<b>Li, Pike and Haniffa (2008)</b>	100 UK companies in 2004	Unweighted disclosure index of human, structural and relational capital.  Dummy variable	Study the power of information about corporate governance on the disclosed data of intellectual capital.	A significant difference between intangible disclosure and all the elements of corporate governance, with the exception of the duality of the functions of the Chairman, was found.

Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
<b>Cerbioni and Parbonetti (2007)</b>	54 biotechnological companies during 2002-2004	Unweighted disclosure index on internal structure, external structure and human capital.  Dummy variable	Examine the connection between various corporate governance factors and the scale of disclosure of information about intellectual capital.	The largest portion of disclosure referred to internal structure, followed by external structure and, lastly, human capital. The structure of the board, property and size were associated in a negative way with the level of disclosure while the number of independent councillors had a positive effect.
<b>Macagnan (2007)</b>	94 companies that trade on the Spanish Stock Market for objective one.	Unweighted disclosure index on human, technological structure, organizational structure, business relational and social relational capitals.  Dummy variable	Identify the conditional factors that explain the extent of the disclosure of intangible assets.	The greater the floating capital, profitability and extent of monopoly, the less the extent of disclosure of intangible assets of companies that trade on the Spanish Stock Exchange.
<b>Kang (2006)</b>	200 companies in emerging markets found in Business Week the 14th of July, 2003	Weighted disclosure based on the Value Chain Scoreboard.  Dummy variable	Analyze the associated factors with voluntary intangible disclosure policies.	General factors, such as leverage, implementation of unweighted disclosure index on of IFRS, the type of industry, the Price to book ratio and specific dangers related to the economic policies and judicial methods are strongly related to the scale of disclosure of intangible assets.
<b>Oliveira, Rodríguez-Lima and Craig (2006)</b>	56 companies quoted in Euronext Lisbon in 2003	Weighted disclosure index for structural, relational, and human capital.  No dummy variable	Identify the structural factors that affect the disclosure of intangible assets in annual reports.	The disclosure of intangibles is conditioned by the size, ownership concentration, kind of auditor, industry and whether during listing an univariable analysis is made. This disclosure of data about intangible assets is influenced by variables of size, sector, kind of auditor and ownership concentration.
<b>Bergamini and Zambon (2005)</b>	16 companies in the Milan Stock Market 1995-2000 and 34 companies in New Market in 2000: 15 pharmaceutical companies and 15 telecommunication companies.	Weighted disclosure index for intangible assets.  No dummy variable	Empirically prove that the model developed by Ferrara University in collaboration with the Italian Association of Financial Analysts to measure the level of intangible assets disclosed by Italian companies.	Companies quoted in the Milan Stock Market disclose on average more information on intangible assets than New Market companies do. The information on intangible assets seems to have increased in the last five years except for innovation and intellectual property information that remains constant.  The international companies studied provide more information on intangible assets than Italian companies do.

Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
<b>Bukh, Nielsen, Gormsen and Mouritsen (2005)</b>	68 analyst reports of Danish companies.	General unweighted disclosure index of employees, information technologies, processes, I+D, clients, and strategies.  Dummy variable	Examine information on intangible assets in Initial Public Offers (IPO's)	There has been a growth in the disclosure of information in the study period, above all for employees of the firms, strategies and R&D
<b>Fier and Williams (2005)</b>	390 companies in Singapore listed on the stock market.	Unweighted disclosure index of intellectual capital for human resources, clients, information technologies, processes and intellectual property.  Dummy variable	Determine the association between the ownership structure and the disclosure of intellectual property.	Companies owned by executive councils are less likely to disclose this kind of information while companies largely owned by government disclose less information than those that have a lower percentage of government ownership.
<b>García-Meca, Parra, Larrán and Martínez (2005)</b>	231 companies during 2000-2001	Unweighted disclosure index of human capital, clients, processes, research, development and innovation, and strategies.  Dummy variable	Analyze the level of information on intellectual capital in the analyst reports and the determination factors.	Little information on intellectual capital was found in the analyst's reports, with a percentage reduction between 2000 and 2001. The disclosure was associated with the size of the company.
<b>Bozzolan, Favotto and Ricceri (2003)</b>	30 non-financial organisations that trade on the Italian Stock Market.	Unweighted index for the total quantity of disclosure and for each category (internal structure, external structure, and human capital)  Dummy variable	Analyze the amount and matter of voluntary disclosure of data about intellectual capital and study what elements most influence the behaviour of the different voluntary reports.	The most disclosed category was external structure, highlighting the number of mentions of items, such as customer support, distribution channels, corporate and brand collaboration.  The industry and size of these are usually the elements that best explain the difference in conduct regarding voluntary disclosure for Italian companies.
<b>Beaulieu, Williams and Wright (2002)</b>	30 listed Swiss companies	Unweighted disclosure index of human resources, clients, information technologies and processes, and intellectual property.	Study the practices on intellectual capital and determining factors.	The most disclosed category was human capital, followed by clients, information technologies, processes and intellectual property.
<b>Gandía (2002)</b>	100 companies found in the Standard & Poor's Global100 index	Weighted index under three segments: content indicators, navigability indicators, and accessibility-design indicators.  No dummy variable	Determine the international scope of the use of the internet to reveal information on intangible assets or intellectual capital.	The level of disclosure was categorized as insufficient and there are significant differences between the analyzed companies and the quality of the disclosed information of their intangible assets. The absence of content and the deficient structure of their websites reduces their usefulness.



Author/Year	Population under study	Type of index created / Type of variables used	Research objectives	Main results
Williams (2001)	31 companies in the UK belonging to the FTSE 100	Unweighted disclosure index of human resources, clients, informatics technologies, processes, and intellectual property.  Dummy variable	Study the disclosure of data about intellectual capital.	The amount of data on intellectual capital has increased considerably in the studied period. The connection between performance and the disclosure is not systematic although it is prompted that if performance is high, the amount of disclosure can be reduced.

Table 1. Previous studies on intangible assets indexes

As can be deduced from Table 1, the research objectives of these studies mostly intended to quantify the disclosure of intangible assets through the creation of a global index regarding intellectual capital, as well as specific groups of this capital. In addition, it can be observed the use of the classical tripartite intellectual capital division centered on the study of human, structural and relational capital (Cerbioni & Parbonetti, 2007; Haji & Mubaraq, 2012; or Munthopa, 2013; among others). Other categories added by previous papers are the followings: innovation capital (Bellora & Guenther, 2013); organizational structure capital (Herrera & Macagnan, 2016); social capital (Herrera & Macagnan, 2012); more exhaustive lists such as Oliveira et al. (2010): strategy, processes, technology, innovation, I+D, clients and human resources. All of them share the same concern about the analysis of quantity, leading us to conclude that, with some exceptions, are betting for quantity of intangible disclosures in detriment of their quality (García-Meca & Martínez, 2005; Tejedo, 2011; Lim et al., 2017).

A common practice also involves constructing an index for a period of two to five years in order to observe the evolution and establish longitudinally conclusions. In general, the conclusions are positive (Bergamini & Zambon, 2005; Ragini, 2012; Herrera & Macagnan, 2016; and Tejedo, 2016; among others), except for some exceptional cases where a reduction of these practices is observed, as in the case of García-Meca et al. (2005).

At the same time, to compare between countries, transversally, is the specific goal in the following studies. Bergamini and Zambon (2005) corroborated that international companies in their study provided more information on intangible assets than Italian companies do. Kang and Gray (2011) study the role of legitimation of when explaining practices in emergent economies. Ragini (2012) compares India, Japan and USA, and concludes his analysis on how Japan excels in these matters. Companies that trade in the US are analysed by the Kumar (2013) study. Their results showed that the greatest disclosures of intangible assets were made by more individualistic countries. Finally, Herrera and Macagnan (2016) concluded that financial entities in Spain were the companies that disclosed the most information, followed by Panama and, in last place, Brazil.

It is also noted that there is a double objective when an intangible index is created. Along the assessment of these disclosures, it is common to associate them with different structural variables, for example size (García-Meca et al., 2005; Oliveira et al., 2006; Cerbioni & Parbonetti, 2007; Bellora & Guenther, 2013; Herrera & Macagnan, 2016; Sharma & Kaur, 2016; among others), profitability (Williams, 2001; Macagnan, 2007; among others), level of indebtedness (Kumar 2013), ownership dispersion (Bergamini & Zambon, 2005; Oliveira et al., 2006; and Kumar, 2013; among others) when listed in a certain index (Teodori & Veneziani, 2010) or the subject of corporate governance at its different levels (Li et al., 2008; Cerbioni & Parbonetti, 2007; among others).

Finally, it is common to use unweighted indexes against weighted indexes. In all case studies, with the exception of the studies of Gandía (2002), Bergamini and Zambon (2005), Kang (2006) and Oliveira et al. (2006, 2010), an unweighted index is used on the items that form the study. This election is justified, among other reasons, for the subjectivity that weighted indexes add to the study. However, the authors of the previously mentioned studies argue that the presence or absence of the item is not enough, requiring the quantification of how this item is offered. In general, the weighted indexes have scales that go from 0 to 2, quantifying the absence or presence according to the detail provided.

### 3. Methodological research design

#### 3.1. Content analysis

Content analysis has been the methodology used as a basis to analyze voluntary disclosure of intangible information of banks listed on the IBEX 35.

Regarding the *target study population*, it is made up of banks trading on the IBEX 35 stock market, for various reasons. In first place, we considered the small number of studies on Spanish companies, despite the fact that these are ground-breaking with regard to the disclosure of intangible assets. Examples such as BBVA, Banco Santander, Bankinter and Popular Bank Group have a key role as leaders in the earliest moments of this kind of “non-financial” disclosure (Castilla & Ruiz, 2014). In second place, because of the distrust issues the public has had with the banking sector and the role that voluntary disclosure, specifically regarding intangible assets, can have to regain trust. Intangible equity, not recognized in general terms within the basic financial information of any company, allows for the justification of the company’s actions and any investments made to that effect (Zeghal & Maaloul, 2011; and Dumay, 2013; among others). Finally, the specificity of these elements justifies any approach to specific industries, as in our case.

The *chosen study period* is three years, from 2010 to 2012 (inclusive). The reform of the Spanish Financial System and the consequent crisis lead us to consider that since 2010 there could be significant results in the area of voluntary disclosure and an analysis of this three-year period could be used to draw conclusions on the evolution or trend of this practice. During these years, as Ruiz and Castilla (2016) reviewed, a series of accountable measures were proposed to increase liquidity and clean up balance sheets (Royal-Decree Law 2/2011, Royal-Decree Law 2/2012, Royal-Decree Law 18/2012, Royal-Decree Law 24/2012), and at the same time, by extension, foster the credibility of and trust in interest groups. Therefore, we understood that this period could be crucial for these companies to increase voluntary disclosure by seeking to reach these goals.

Regarding *sources of information*, we must indicate that it was collected from the corporate websites of the selected banks. We also must highlight the importance of Law 26/2003 of the 17th of July, which intends to strengthen the transparency of public limited companies through measures such as an updated website with a minimum of content. A special note should be made on the reports that were used for the analysis of the bank’s intangible disclosures. As one of the key contributions made by previous papers, we must indicate that our paper has increased the number of analysed sources in the content analysis made. It is obvious that not all banks disclose the same kind of reports, nor is the same amount of information found in the reports, due to their respective policies regarding voluntary disclosure that determines their size and focus. Even so, these are considered primary sources to avoid partial views focused exclusively in annual reports.

The model used to create our *codification system* was based on the Intellectus Model (IADE-CIC, 2003), which is described as a model to handle knowledge and strategic direction, increase the efficiency and effectiveness of organizations and create design methodologies, as well as distribute such information. This scheme offers disaggregated information through an exhaustive list of elements, indicators and variables that have allowed us to define the units of the associated records for each category and is detailed in Table 2.

Categories	Registration Units	Number of registration units	Foundations
<b>Intellectual Capital Concept</b>	Intangible assets, assets generated internally, intellectual capital, differences between book value and market value, research, development, administrative concessions, intellectual property, goodwill, transfer rights, software tools, advances on intangible assets.	12	Set of accounting terms related with the recognition of intangible assets
<b>Human Capital</b>	Employees, <i>know-how</i> , knowledge, education, training, entrepreneurial spirit, equity, health and safety of employees, professional certifications, professional development, business studies, gender, impairments, employee relationship, well-being of employees, seniority, age, number of employees, professional experience, leadership of managers, apprenticeship and teamwork.	25	Set of terms associated with the human assets of an organization.

Categories	Registration Units	Number of registration units	Foundations
<b>Structural Capital</b>	Intellectual property, technological and management processes, corporate culture, information and network systems, research, development and innovation, management philosophy, quality, recognition, achievements, commercial brands, copyright, infrastructure, organizational routines, strategies, procedure manuals, data bases, process capital, product or service capital, innovation or development capital, procedures, strategic reflexive processes, technological processes, product technology, information technology, organizational flexibility, organizational capital, technological capital, perspective, patents, and ability to improve.	32	Set of terms associated with the internal structure of the company.
<b>Relational Capital</b>	Financial relationships, brands, clients, corporate image, distribution channels, license agreements, franchise agreements, loyalty, client satisfaction, agreements with providers, abilities for negotiation, strategic alliances, brand awareness.	14	Set of words associated with the external relationships of an organization.
<b>Information usefulness</b>	Voluntary disclosure, management, corporative information, management, shareholders, information needs, profitability, satisfaction, user needs, value creation, performance, comparability, relevance, trustworthiness, accurate picture, opportunity.	18	Set of terms that study the value of the companies' intangible information.

Table 2. Scheme of used categories and units

With the previously selected categories, the codification started with the ATLAS.ti program. The presence or absence of the concepts previously described was counted using the following rules: tables, graphics, boxes, and diagrams were coded but not images; repeated items are only considered once; all phrases have the same importance; voluntary disclosure is coded; and it is coded when the concept is implicit and explicit.

Finally, we must indicate that the trustworthiness of the content analysis has always been important, and understand that that consistency of the results in this regard is independent of time, investigator, and data collection used (Mertens, 1998; Parent & Deephouse, 2007; Poortman & Schildkamp, 2012; Street & Ward, 2012; Wang & Bella, 2013; Smiraglia, 2014). To check the trustworthiness and credibility of this analysis, a sample of voluntary reports was selected and coded by a highly qualified expert (with an agreement value result of 82.7%), and by an expert in this type of coding (with an agreement value of 83.2%). Both figures are above the minimum threshold of 70% required so that they can be accepted.

### 3.2. The intangible disclosure index

We are aware of the importance of the creation of an index in a research (Bravo et al., 2009) because this decision predetermines all the other results obtained by the study. To resolve such prejudices, we decided to construct an index mainly used with intangible assets, as can be observed in Table #1. As in the previous case, a matrix has been constructed that picks up the presence or absence with a dichotomous approach, with a value of 1 or 0, respectively, with the 101 indicators found within the voluntary information provided by the companies. On the other hand, and even when there is an important debate between advocates and opponents of the weighted index. Our study uses an unweighted index, and all the items have the same value in order to avoid subjectivity in the weighting process (Ragini, 2012). As mentioned in section 2, the great majority of paper in the field of intangible indexes supports this methodological decision.

Considering all of this, in the first category, intellectual capital concept, the 12 terms initially proposed, transcribed as a maximum score of 240 for this index  $-12*2*7+12*1*6-$ . If we compare the 51 references found in this block that was found in published information of the studied banks, this ratio would allow us to find the desired index. In this way, the *Intellectual Capital Concept* Index was defined which measures the importance of the *intellectual capital concept* for each bank, calculated as indicated in the following expression:

$$\text{Intellectual Capital Concept Index} = \frac{\sum \text{Points by categorie}}{\text{Maximum Possible Points}} \times 100$$

Similarly, the *Human Capital Index* was determined, in which the 25 terms initially proposed, transcribed as  $25 \times 7 \times 2 + 25 \times 6 \times 1$ , representing a maximum score for this index of 500 points. The results obtained by all them are 142 references, which by comparing that with the maximum score allow us to obtain the index value we proposed. With this index, we can measure the importance of human capital for the sample in a universal manner, as observed in the following expression:

$$\text{Human Capital Index} = \frac{\sum \text{Points by categorie}}{\text{Maximum Possible Points}} \times 100$$

For the *structural capital category*, the *Structural Capital Index* was calculated, where the importance of this category is analyzed for each of the banks that make up our study. As for the previous categories, we selected 32 terms that transcribe into  $32 \times 7 \times 2 + 32 \times 6 \times 1$ , which represents a maximum score of 640 mentions. If we compare this with the high score of 126 mentions, we will obtain the value of the index value sought, whose expression is the following:

$$\text{Structural Capital Index} = \frac{\sum \text{Points by categorie}}{\text{Maximum Possible Points}} \times 100$$

Likewise, the *Relational Capital Index* was proposed to measure the importance of relational capital in each of the studied banks, where the selected terms were initially 14. The highest score obtained was 280, as it can be determined by  $14 \times 7 \times 20 + 14 \times 6 \times 1$ . Therefore, to obtain the desired index we compared it with a ratio of 81 mentions obtained by the high score, as observed in the following expression:

$$\text{Relational Capital Index} = \frac{\sum \text{Points by categorie}}{\text{Maximum Possible Points}} \times 100$$

Lastly, to measure in a unique manner the importance of the *information usefulness category* in the sample that was the subject of the study, we used the same procedure for the Information Usefulness Index, in which we considered 18 terms, with a high score of 360 translated into  $18 \times 7 \times 2 + 18 \times 6 \times 1$  and 169 mentions. In this way, the ratio comparing the number of mentions obtained with the highest score will give us the result of the proposed index. The expression is as follows:

$$\text{Information Usefulness Index} = \frac{\sum \text{Points by categorie}}{\text{Maximum Possible Points}} \times 100$$

However, to measure the importance of all the categories in our study, the Aggregated Category Index was calculated for all the banks. In this case, we selected the 5 previously mentioned categories, along with their terms, and calculated the ratio by comparing 569 mentions against the resulting high score of 2020. The result will be the sought index. The expression used to calculate it is as follows:

$$\text{Aggregate Index} = \frac{\sum \text{Points by categorie}}{\text{Maximum Possible Points}} \times 100$$

In order to assess the implications of the indexes proposed for the financial institutions listed on the IBEX 35, we must mention that the maximum score that can be obtained by the index is 100%, taking into account that all the terms that make up the categories appear in all of the analyzed financial reports.

#### 4. Results

The construction of the intangible disclosure index allows information to be added and offers a condensed view of the amount of disclosure in each of the proposed categories, as well as a global view for these practices on the part of financial institutions. See Table 3 with the partial and aggregated indexes obtained by our paper.

	2010	2011	2012	Period variation (2012-2010)	Period variation 2011-2010	2010
<b>ICI (Intellectual Capital Concept Index)</b>	19.44%	21.43%	20.24%	0.80%	1.99%	-1.19%
<b>HCI(Human Capital Index)</b>	26%	27.43%	29.14%	3.14%	1.43%	1.71%
<b>SCI (Structural Capital Index)</b>	18.75%	17.86%	19.64%	0.89%	-0.89%	1.78%
<b>RCI(Relational Capital Index)</b>	28.57%	25.51%	28.57%	0%	-3.06%	3.06%
<b>IUI (Information Usefulness Index)</b>	47.22%	44.44%	43.65%	-3.57%	-2.78%	-0.79%
<b>Aggregated Index</b>	<b>27.06%</b>	<b>26.44%</b>	<b>27.43%</b>	<b>0.37%</b>	<b>-0.62%</b>	<b>0.99%</b>

Table 3. Partial and aggregated indexes

The results obtained by our study situate the aggregated index of intangible disclosure at a level close to 27% during the period analyzed. This implies that we can summarize with this figure the disclosure policy used by the banks studied. If we observe the evolution of the aggregated index, we find that the variations are not significant, not even reaching one percent, so for 2010-2012 the final increase was insignificant, at 0.37%. Therefore, it is deduced that there is no mayor change in the intangible disclosure strategy.

If the analysis is conducted with each partial index, it can be observed that the information usefulness index reaches the greatest value of all the years analysed with a value over 40% in all cases. This means that it is the most disclosed category by financial institutions, even though it was the only category that reduced its presence during 2010 to 2012. In second place is the relational capital index with a percent close to 30%, though in 2011 this is considerably lower at 25.51% and its final evolution was zero, that is, it has the same value as when it started in 2010. The human capital index also has a significant position with values close to 30% and an increase of 3.14% during the analyzed period. Intellectual capital concept and structural capital indexes are in last positions, with levels close to 20% and a similar increase of 0.89 and 0.80%, respectively, during the three years studied.

In Table 3, we have tried to establish an evolutionary analysis of the practice of intangible disclosure in the past and form an opinion on its trend. It can be observed that most of the indexes have increased thanks to the number of mentions in analyzed reports, and it is noted that information usefulness was the most disclosed category during the three years. In this regard, during the first year studied, 2010, the information usefulness index is followed by relational capital, human capital, and structural capital in order of importance and, somewhat more distanced is intellectual concept capital. In 2011, although information usefulness remains in first place in disclosure, the order of the indexes is different. It is followed by human capital, relational capital, intellectual concept capital, and in last place, structural capital. Lastly, in 2012, while the trend is an increase in most of the indexes, a slight decrease in information usefulness and intellectual concept capital was noted.

## 5. Discussion

Our study confirms first that *the level of the disclosure of intangible assets is not high* for Spanish financial institutions, which is in line with previous findings. Likewise, Ferreira et al. (2017) found a global index in the annual report of 36.93% and of 28.60% in corporative websites. Likewise, Munthopa (2013) found an intellectual capital disclosure index of 32%, corresponding to 40% for internal capital category, 32% for external capital, and the rest 28% for human capital. In addition, Rodríguez et al. (2013) calculated a disclosure index for intellectual with a value of 1,037, with minimum and maximum values that fluctuated between 0 and 2. For Haji and Mubaraq (2012), the disclosure index of intellectual capital reached a level of 35.45% in 2006, 37.16% in 2007, 37.50% in 2008 and 41.02% in 2009.

We were far from the numbers presented by authors such as Herrera and Macagnan (2012) for disclosure in Spain, 60.66% for 158 items, even though there is no temporal coincidence between both papers. In addition, in a previous study, Herrera and Macagnan (2016) built a disclosure index for structural capital for Spanish banks that has high levels that fluctuate between 73.21% and 58.37% (2006 and 2011, respectively). We understand that the time horizon studied explains these differences, as it was pointed out. Spanish banks spearheaded the

management of intangible assets (Castilla & Ruiz, 2014) and now the levels of these kinds of disclosures are relatively low, which is in line with most of the findings of the studies for these kinds of companies.

Second, the *disclosure of intangibles by Spanish banks is heterogeneous according to the values achieved by the partial indexes created* in this paper that show more revealed categories and others of less interest. These will be examined in detail by collected terms for the 5 analyzed categories: intellectual capital concept, human capital, structural capital, relational capital, and useful information, showing a stable participation. It stands out as the highest index relative to useful information of intangible assets, in other words, it refers to the benefits that are, in theory, associated with the intangible equity.

Following on from the useful information index, we find the indexes corresponding to the three classic categories of the study of intellectual capital: human, relational, and structural capital that in our study occupy second, third and last place respectively. The importance of external intangible assets, the relational block, is also relevant and occupies first place in the Chander and Mehra (2011) study. According to Ferreira et al. (2017), the relevance of human capital is confirmed in annual reports, because corporate websites confirm the prevalence of relational capital. Finally, the structural capital occupies first place in order of importance in the papers by Cerbioni and Parbonetti (2007), Munthopa (2013) and Sharma and Kaur (2016). We should mention that the difference between sectors and industries analysed by the previous papers has a direct influence on the explanation of the results found in the case of the banks studied, even more with the specific elements of these organizations.

Thirdly, *our results support those studies that show an increasing, albeit very small, trend for these types of disclosures* Williams, 2001, Bergamini & Zambon, 2005, Bukh et al., 2005 or Ragini, 2012, among others. If we analyze our results, the global index variation is 0.37% between 2010-2012, which essentially shows the stability in the disclosure of intangible assets, though, there is more variation for the useful information index that fell 3.57% and for the human capital index that increased 3.14%. The rest of the indexes are lower than 1% and even 0, with no variation, in the relational human capital index.

Therefore, both the level and trends of intangible disclosure in our study are supported by a necessary caution within the area of research that the content analysis uses. We have reviewed of all voluntarily disclosed reports, at the expense of papers that are mostly based on annual reports (Castilla & Ruiz, 2017) and, recently, in these and on corporate websites (Ferreira et al., 2017). Specifically, we consider that increasing the number and kind of analyzed reports can contribute to increasing both the credibility and reliability of the content analysis required to create any kind of index. On the contrary, the results could not be as conclusive because no other voluntary reports are included in the analysis.

## 6. Conclusions, limitations and future lines of research

Even though financial institutions have incorporated the disclosure of intangible assets in recent years, its relevance and lack of knowledge justify any approach to them. Our results weigh the intangible disclosure policies through an aggregated index at 26.98% for the study period, which evidences that the level is not relatively high, as well as a global variation close to zero between 2010 and 2012, specifically an increase of 0.37%. Furthermore, within the partial indexes, the predominant index that obtained the highest score was useful information capital, followed by structural capital and intellectual concept capital. The most disclosed category includes all the registry units associated with the role of the advantages of these kinds for disclosures and has a key role within the results found, a significant finding not covered to date and that is linked to the need for greater research of the relationship between voluntary disclosure and usefulness.

With all this said, it can be concluded that it is expected that the banks studied would have been committed to disclosing more information about their intangible assets, in other words, that the aggregated index would have been higher. We mean taking advantage of these occasions to, despite greater regulation, “improve their ability to manage their intellectual capital and find sustainable competitive advantages” (Ferreira et al. 2017, pp. 493). Likewise, no significant changes can be found in the evolution of different indexes, for neither aggregated or partial indexes, with which the stability of these policies can be confirmed in the case of the banks analyzed.

While a significant aggregated index was not found against the expectations created by the role of financial reporting to increase transparency and because of the complex situation, in which this is specifically measured, we insist on the idea of the use of intangible assets disclosure. This is fundamental means to disclose that, along with fiscal capital, financial institutions have a large intangible equity, allowing them to remain competitive.

Finally, we must indicate that this study is subject to limitations, which we understand constitute opportunities for future studies. We think that the period studied could be increased, specifically for the period 1999-2017, thereby revealing a complete view of how the disclosure of intangible assets has evolved over time from when Intellectual Capital Reports were disclosed as specific reports to the present day, where these are no longer prepared. In addition, we find interesting to analyze not only the quantity but also the quality of these disclosures by assessing the different interest groups in line with papers such as Kanakriyah (2016). In fact, a limitation of our study, and by extension all those mainly based on indexes, is the fact that we looked at the study of quantity and not the quality of voluntary disclosures (Teodori & Veneziani, 2010). In the future, it will be a necessary line of research in this field. Another important and appropriate aspect for future research in this topic would be the use of a qualitative methodology in order to get closer to the day-to-day reality of these entities and ask them about the reasons behind the position found.

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